

HONDA MALAYSIA SDN. BHD. **FACT SHEET**

Honda Philosophy:

Basic Principles

Respect for the Individual

The 3 Joys (the Joy of Buying, the Joy of Selling, the Joy of Creating)

Maintaining a global viewpoint, we are dedicated to supplying products of the highest quality yet at a reasonable price for worldwide customer satisfaction

Date of **Establishment:**

15 November 2000: Partnership between Honda Motor Co., Ltd. of Japan (51%), DRB-HICOM Berhad (34%) and Oriental Holdings Berhad (15%)

September 2002: DRB-Oriental-Honda (DOH) Sdn. Bhd. officially became Honda Malaysia Sdn. Bhd.

Offices of HMSB:

Head Office

- Honda Malaysia Plant, Pegoh, Malacca (established 17 January, 2003)
- **Sales and Marketing Office** - Petaling Jaya, Selangor
- **Parts Warehouse**
 - Shah Alam, Selangor

Regional Office

- East Malaysia Regional Office (established 13 November, 2015)
 - Kota Kinabalu, Sabah

Honda's Pegoh Plant in Alor Gajah, Malacca

| Description | No.1 Line | No. 2 Line | | |
|---------------------|--------------------------|--|--|--|
| Completed | 17 January 2003 | 16 January 2014 | | |
| Total built-up area | 46,543.00 m ² | 49,190.50 m ² | | |
| Production Capacity | 50,000 cars per annum | 100,000 cars per annum (Both No.1 & No. 2 Combined) | | |

- New Test Track 2.1km long
- R&D (HRAP-MA)

PDI (Pre-Delivery Inspection) & Factory of HMSB:

PDI, Malacca

- Dealing with local CKD models that are produced at Pegoh Plant Jazz, Jazz Hybrid, City, City Hybrid, Civic, BR-V, HR-V, CR-V, Accord
- Main Activities: Inspection, Car Preparation, Storage and Deliveries

| | PDI Yard 1 (Completed in June 2012) |
|------------------|--|
| Total Area | 31,383 m ² |
| Building Area | 6,570 m ² |
| | PDI Yard 2 (Completed in Nov 2013) |
| Total Area | 16,438 m ² |
| Parking Capacity | 1,350 units |
| | PDI Yard 3 (Completed in Aug 2015) |
| Total Area | 166,705 m ² |
| Parking Capacity | 7,928 units |

Logistics Hub: East Malaysia Centralized Distribution Centres

- Kuching, Sarawak
- · Kota Kinabalu, Sabah

Honda's Involvement in Malaysia:

Product

CKD

- Jazz 1.5L i-VTEC
- Jazz Hybrid 1.5L i-VTEC (Sport Hybrid i-DCD)
- City 1.5L i-VTEC
- City 1.5L i-VTEC (Sport Hybrid i-DCD)
- Civic 1.8L i-VTEC, 1.5L VTEC Turbo
- BR-V 1.5L i-VTEC
- HR-V 1.8L i-VTEC
- CR-V 2.0L i-VTEC, 1.5L VTEC Turbo
- Accord 2.0L & 2.4L i-VTEC

Corporate

- Safety Driving Course (SDC)
- Plant Tour
- Kuala Lumpur International Motor Show (KLIMS)
- · Appointment of 5 authorised stockists to ensure genuine spare parts and fair pricing

CBU

Odyssey 2.4L i-VTEC

Civic Type R 2.0L VTEC Turbo

Motorsports

Honda Malaysia Racing Team (HMRT) S1000km Race

Dealership:

96 Dealers Nationwide

- 3 are 1S Dealers, 8 are 2S Dealers, 85 are 3S Dealers
- 20 Body & Paint (BP) Centres



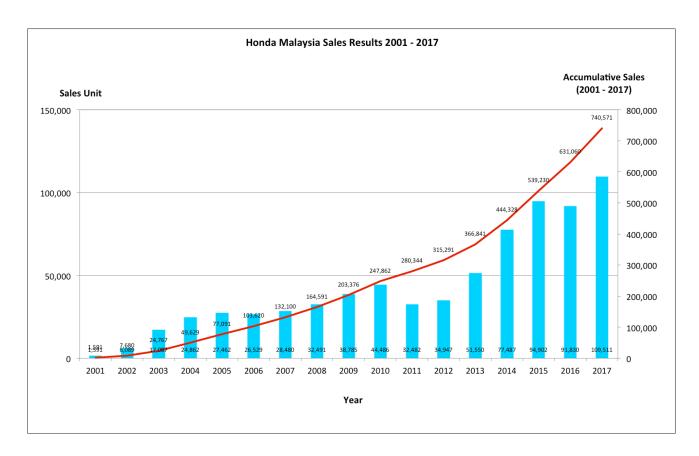
Staff Total: 3.322 (as of June 2018)

Strength: *Including Management, Senior Executive & Executive, Engineer, Clerical, Technician, Production Office.

Sales Figures (Overall):

| YEAR | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|-----------------|-------|-------|--------|--------|--------|--------|--------|--------|
| ANNUAL SALES | 1,591 | 6,089 | 17,087 | 24,862 | 27,462 | 26,529 | 28,480 | 32,491 |

| YEAR | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| ANNUAL SALES | 38,785 | 44,486 | 32,482 | 34,947 | 51,550 | 77,487 | 94,902 | 91,830 | 109,511 |



For more information, please visit: www.honda.com.my (Honda Malaysia) or world.honda.com (Honda Worldwide)

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